



Pacific Northwest Grain & Feed Association Annual Membership Meeting

Thursday, June 18, 2020 – 2:00 PM PDT

Zoom Meeting

<https://us02web.zoom.us/j/86008697534?pwd=VGFqNHYYLzhORmFjUXBQeXhjRVFpdz09>

Call to Order

Jordan Van Zante, 2019/2020 PNWGFA President called meeting to order at 2:02 p.m.

Minutes Approval

Review and approval of minutes from June 21, 2019, Annual Membership Meeting at Grouse Mountain Lodge, Whitefish, MT. (m/s/a)

Annual Report

Jordan Van Zante, 2019/2020 PNWGFA President provided the Year in Review for the membership.

New Members 2019-20:	DROPPED Members 2019-20
(A) J&D Construction (GEAPS Expo contact)	(A) A&R Corporation
(A) Kice Industries (WA gen. contractor)	(A) Cascade Consulting
(A) Nationwide Insurance (return / Directory Ad)	(A) Northern Resources Consulting
(A) Selkirk Industrial (WA gen. contractor)	(A) PM International Group
(A) SoulCraft (ID gen. contractor)	(A) Signal Administration
	(A) Syngenta
	(A) Western States Design Build

44 Direct Members (45 last year, 53 2017-18, 59 2016-17)

71 Associate Members (73 last year, 68 2017-18, 72 2016-17)

2019 Annual Convention – We enjoyed a modest profit at Grouse Mountain Lodge (\$8944) largely due to the lower state tax in Montana, lower food/beverage costs at Grouse Mountain and event sponsorship. PNWGFA has seen the average Annual Convention attendance decline overall the past few years, but we were pleased with the 80 attendees who made the trip to Montana. We received positive response regarding the location, food, lodge hospitality and the golf courses.

2019 Idaho Trout Fry – Continues to be a great event, huge draw, and attendee numbers steadily climbing. This is a very fun event – we encourage all PNWGFA members to go – at least once! 2020’s event: Sept. 24, 2020 – Twin Falls, ID (*We assume the event will go as planned – look for information mid-summer.)

2020 Annual Directory – Our annual directory continues to be a great resource for PNWGFA’s members and industry partners. Issued in January every year, the publication reaches all four of the PNW states we represent as well as a growing reach in the Midwest and East Coast. All listings are FREE. Advertising opportunities are available –information regarding the 2021 Directory will be released this Fall. Please remember: the listing information is only as good as what YOU provide – so please remember to update your company information when you receive the Directory Information requests. *Members can also update company and personal profile information via the website: www.pnwgfa.org

2020 Safety Seminar – Based on the 2018 Membership Survey and PNWGFA Strategic Planning, the 1st Annual Board 1st Annual Safety Seminar occurred January 16. We had a great turnout and look forward to hosting more safety and education opportunities in the future!

2020 Warehousemen's Conference & Trade Show – Very successful event!

Perspective:

- 36 vendors (same as 2019)
 - 133 attendees (150 last year) + spouses & additional banquet guests = 190 total
 - Rail Loading/Unloading Safety Seminar (repeat) very successful, 33 attendees.
- The Warehousemen's Conference & Trade Show event continues to be our largest and most popular event. 2021 and 2022 events will be at Coeur d'Alene Resort:

- * Feb. 10-12, 2021
- * Feb. 16-18, 2022

2020 Country Elevator Council – Unfortunately we had to cancel this popular event due to COVID-19 concerns. Northern Quest Resort & Casino was very accommodating and great to work with – there were no fees or forced contractual obligations; they simply ask that we return & host an event there again soon. We are currently looking at our 2nd Annual Safety Seminar and possibly other training November 12-13: Information will be distributed in the coming weeks.

2020 Scholarship Fund – PNWGFA proudly awarded (6) students a total of \$10,000 in 2020:

- Marcus King, Ag "Science and/or Agribusiness" = \$3,000
- Hannah Peha, Ag "Integrated Plant Sciences" = \$3,000
- Kian Ankerson, Non-Ag "Data Analytics" = \$1,000
- Morgan Lowe, Ag "Agrobiology & Precision Ag" = \$1,000*
- Brayden Saylor, Ag "Agronomy or Physical Therapy" = \$1,000
- Josie Westmoreland, Non-Ag "Biochemistry" = \$1,000

**Note: Committee Member Ted Lowe abstained from voting on this candidate.*

5th Annual Southern Idaho Pesticide Conference – canceled due to industry conflicts in the region. The Board continues to support this event in So. Idaho and approved a rescheduled event in the 2020-2021 budget with hopes of continuing this event when appropriate.

2021 CONVENTION – Mark your calendars! Campbell's Resort – Chelan, WA June 20-22, 2021!! Please note this will be our first attempt at a Sunday-Tuesday event, so please come and let us know what you think!

Financial Report

Presentation & approval of 2019/2020 Year-End Financial Report, dated 05.31.20

Trudi Allenbach, PNWGFA 2019/2020 Treasurer reported on the following (copies of Year End Financial Position and Statement of Activities were included on pages 9-10 in the meeting packets distributed via email on June 15th and again on June 18th for attendees' review):

Statement of Financial Position:

- Checking is healthy due to low-to-no spending April through June.
- Investment continue to maintain healthy levels despite low interest rates.

Financial Summary:

- FY2019/2020 Net Income \$22,425. This larger than normal profit was mainly due to successful 2019 and early 2020 events (2019 Convention & Idaho Trout Fry, and the 2020 Safety Meeting & Warehousemen's Conference). Other factors include conservative overall spending, virtual Board meetings, as well as the cancellation of the April Country Elevator Council meeting which resulted in less than budgeted expenses for the year. In addition, we kicked off the first Annual Sponsorship Program.

There being no questions or discussion, approval of May 2020 Year End Financial Report as presented. **m/s/a**

Presentation & approval of 2020/2021 Proposed Operating Budget

Trudi Allenbach, PNWGFA 2019/2020 Treasurer presented the 2020/2021 PNWGFA Proposed Operating Budget for membership review and approval (included on page 11 of the meeting packets distributed via email prior to the meeting):

- The Board recommended the proposed budget for 2020/2021. Similar in scope to the prior year with conservative revenue and realistic expenses projections, however both revenue and expense are projected lower for this fiscal year due to the cancellation of the 2020 Convention.

There being no questions, the 2020/2021 PNWGFA Operating Budget was approved as presented. **m/s/a**

Nominations Report Margerie Vis, PNWGFA Director reported: Jordan Van Zante, Pacificor and Darrell Booth, Northwest Grain Growers previously announced the following slate of officers:

- Country Elevator – Trudi Allenbach, Pacific Northwest Farmers Cooperative (1st full term – previously filled vacated Board seat)
- Director at Large – Scott Zuger, Lewis-Clark Terminal (2nd term)
- Director at Large – Derek Teal, Pomeroy Grain Growers (1st term)

There were no other nominations from the floor or via the turned in ballots. Margerie counted the ballots in hand and announced the 2020/2021 slate was approved unanimously by the membership as presented. **m/s/a**

New Business **Proposed Bylaws Amendments:** Margerie Vis, PNWGFA Director briefly described through each of the seven (7) proposed changes to the currently PNWGFA Bylaws.

- #1 – Revision of Membership categories, including removal of PNWGFA Branch Membership.
- #2 – Addition of electronic / online verbiage for membership application.
- #3 – Deletion of statement regarding members' dues in arrears.
- #4 – Revise the number of required voting members to constitute a quorum for General Meetings.
- #5 – Addition of digital means for notice of meetings.
- #6 – Revise the number of days prior to the Annual Meeting the President appoints Nomination Committee.
- #7 – Revise verbiage regarding membership notification of proposed Bylaws amendments.

There were no questions from the floor. Margerie counted the ballots in hand and announced all seven proposed amendments were approved unanimously by the membership as presented. **m/s/a**

PNWGFA Officers / Staff Report: Margerie Vis, PNWGFA Director briefly discussed the rescheduling of certain CEC speakers that were cancelled in April. PNWGFA is currently working to secure hotel space for a November safety training. Once that is confirmed, staff will work with NGFA for specific PNW training and hopes to continue working with FGIS for a future Grain Grading Seminar. The Warehousemen's Conference Committee meets in September and will seek new safety training for the Wednesday afternoon training slot at that time. Margerie reminded membership that topics and speaker suggestions are always welcome!

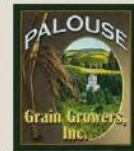
PNWGFA Annual Sponsorship Program: Lastly, Margerie reviewed the Annual Sponsorship Program that was first introduced at last year's Annual Convention in Whitefish. We ask members and friends to consider being an annual sponsor this coming year. For more information, please visit www.pnwgfa.org. We were pleased and **very thankful** for our inaugural sponsors – and wish to thank them again here!

THANK YOU ANNUAL SPONSORS!

Pacifacor



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ADJOURN

With no other business or discussion from the floor, the meeting was adjourned at 2:33 p.m.